INCOMING SPAIN

COUNTRY AND PEOPLE

| Capital | Madrid (6.8 million inhabitants) | |
|----------------------|--|--|
| Area | 505,965 km² | |
| Inhabitants | 2023: 47.5 million (growth rate – 0.1%)*; Forecast 2032: 46.9 million | |
| Mean age 46.3 years* | | |
| Economy | GDP per capita: 30,405 Euro (2023)*, GDP – real growth rate: +2.4% (2023)* | |
| Unemployment rate | 12.1% (2023)* | |
| Inflation rate | 3.6% (2023)* | |

^{*} Forecast

GENERAL TRAVEL BEHAVIOUR 2023

DESTINATIONS OF TRIPS ABROAD

Rank

- 1 France
- 2 Italy
- 3 Portugal
- 4 United Kingdom

5 Germany

INTENSITY OF TRAVEL ABROAD

56.1%

(resident population from 15 years on)

= **0.6** trips per person

DESTINATION GERMANY

YEAR 2023

1,043,827 arrivals from Spain

2,535,666 overnight stays (camping included)

VOLUME OF OVERNIGHT STAYS

Increase 2014–2023: by + **18.8**%

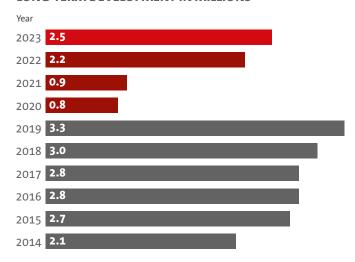
Growth 2022–2023: +13.7%

Recovery to 2019: 77.0%

TOTAL SALES TURNOVER FOR INCOMING TRIPS

round 2.3 billion Euro (2023)

OVERNIGHT STAYS – CURRENT AND LONG-TERM DEVELOPMENT IN MILLIONS





MOST POPULAR DESTINATIONS IN 2023

| RANK | FEDERAL STATES (Overnight stays = o. s.) | CITIES (more than 100,000 inhabitants) |
|------|---|--|
| 1 | Berlin with 25.3% of all o. s. | Berlin with 642,508 o. s. |
| 2 | Bavaria with 22.4% of all o. s. | Munich with 303,046 o. s. |
| 3 | Baden-Württemberg with 12.5 % of all o. s. | Frankfurt with 170,292 o. s. |
| 4 | North Rhine-Westphalia with 12.4% of all o. s. | Hamburg with 126,641 o. s. |

PURPOSE OF ALL INCOMING TRIPS (1.0 million arrivals at lodging establishments)

Only one answer possible. Deviations from 100% due to rounding

60% Holiday trips

Type of holiday trip:

53% City trips/visit of an event

16% Tour holidays

13% Holidays in tourist regions



29% Business trips

Type of business trip:

58% Promotable business trips

Type of promotable business trip: 78% Conferences/congresses/seminars 18% Exhibits/trade fairs 3% Incentives

42 % Traditional business trips

BOOKING-BEHAVIOUR, MAIN MODE OF TRANSPORT, ACCOMMODATION DURING HOLIDAY TRIPS

91% of all holiday trips are booked in advance

82% online booking

f 87 % accommodation paid for (68 % hotel)









SATISFACTION IN GERMANY¹

Scale: 1 = highly enthusiastic; 6 = rather disappointed

OVERALL SATISFACTION

| Variety & quality | 1.87 | |
|-------------------------|------|--|
| Complete satisfaction | 2.02 | |
| Accommodation | 2.03 | |
| Gastronomy | 2.10 | |
| Opening hours | 2.13 | |
| Price-performance ratio | 2.38 | |

Aspects of sustainability were rated above average

SATISFACTION WITH DESTINATION

Sustainable/alternative tourist mobility offers

2.07 2.22

Accessibility

Resource-saving, responsible handling of the environment in the destination

2.22

Socially responsible tourism aspects in the destination

2.27

References: World Travel Monitor 2023, IPK International 2024; German Federal Statistics Office 2014–2024/German State Offices 2024; ¹ DZT Qualitätsmonitor May 2021–October 2023

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